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Independent Publishers Group Acquires INscribe Digital

INscribe Digital to Become Division of IPG, bringing more than 300 clients and 65,000 titles

CHICAGO, IL and SAN FRANCISCO, CA—Independent Publishers Group (IPG) announced today that it has completed the transaction to purchase leading eBook distributor **INscribe Digital**. The acquisition includes INscribe Digital’s distribution platform, marketplace monitoring tool, 300+ clients with over 65,000 titles and the INscribe Digital staff.

The acquisition provides IPG with a state of the art digital distribution platform that will be leveraged to service its entire client base. INscribe Digital clients will have access to the IPG distribution network, including over 100 eBook retailer partners. The acquisition will also open up new print distribution options for INscribe Digital clients.

“We are delighted to welcome INscribe Digital to the IPG family of businesses,” said **Joe Matthews, CEO of Independent Publishers Group**. “IPG is focused on providing state-of-the-art services for its entire client base, including unparalleled eBook distribution expertise. The INscribe digital platforms and staff will help position us as a technology leader in the distribution marketplace.”

“As a 40-year veteran of the book business, IPG will provide great top-down support for our clients and staff,” said **Anne Kubek, INscribe Digital’s EVP and General Manager**. “We are excited by the many ways we see IPG helping us to grow INscribe Digital’s business.”

Robin Warner, Managing Director at DeSilva & Phillips Investment Bank, represented the shareholders of INscribe Digital’s parent company, Isolation Network, in its sale to IPG.

About Independent Publishers Group

Established in 1971, IPG was the first organization specifically created for the purpose of marketing titles from independent presses to the book trade. With consistent growth year-over-

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year, IPG's success has come from supporting and encouraging the growth of its client publishers in the United States and worldwide. IPG has a wide reach in the market through its distribution of publishers with academic, Spanish-language, computer and general trade nonfiction and fiction titles. IPG was acquired by Chicago Review Press in 1987. Clients include publishers from the United States, United Kingdom, Canada, Ireland, Israel, Spain and other countries. In the fall of 2006, the senior management of Chicago Review Press, Inc., the parent company of IPG, bought Trafalgar Square Publishing, Inc., the leading US distributor of UK publishers. Trafalgar Square Publishing was founded in 1973 and distributes for clients such as Canongate UK, Hodder & Stoughton, Headline, Orion Publishing, Random House UK and Simon and Schuster UK.

About INscribe Digital

Formerly a division of Isolation Network, INscribe Digital is a technology company specializing in next-generation publishing services and tools. Based in San Francisco, the company has distributed more than 65,000 eBook titles on behalf of major book publishers, university and independent presses, literary agents and authors. INscribe's Athena content delivery platform provides maximum transparency in distribution and sales reporting. Strong retailer relationships enable the company to deliver customized marketing and sales solutions for diverse clients at a range of retailers globally. INscribe's seasoned team of book industry professionals leverages a decade of experience in delivering music and other digital media assets to leading retailers worldwide. INscribe Digital offers flexible and scalable solutions for Book production, conversion, marketing and distribution.

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